



CASE STUDY · SECURE NETWORKS

Standardising Network Security

A large UK recruitment organisation with multiple locations and a large user base needed a better way to manage its network. The business holds significant volumes of sensitive data, making network integrity and performance a critical priority. As an agile business, it needed a network and security foundation that could keep pace with its expansion, without compromising visibility and control across its multi-site estate.

IN THIS STORY

Formation Tech were engaged to centralise the organisation's network management across all sites, replacing a fragmented vendor landscape with a single-vendor Fortinet stack covering firewall, switching and wireless. The engagement delivered a 91% reduction in service desk time, consolidated 25 vendors to one platform, and established a standard playbook for onboarding new locations at pace, all as part of an ongoing managed service.

01

CHALLENGES

Disparate Standards and Limited Visibility

The organisation's network had evolved over many years, accumulating a range of different vendors across different sites. The result was an estate with no standard support model and **no centralised reporting** for service issues or performance.

For an agile business operating across multiple locations, that disparity made every site a slightly different problem to manage, and made it impossible to get a single, reliable view of the network as a whole. The **lack of standardisation** also meant there was no template for onboarding new locations, so each new office was, in effect, a new design exercise.

This slowed the pace at which the business could expand, and risked inconsistent security and performance from the moment a site went live. The organisation sought a partner to **centralise infrastructure management**, enhance visibility, and provide a uniform deployment template for every location.

02

SOLUTION

A Single-Vendor Platform, Centrally Managed

Formation Tech designed and deployed a single-vendor Fortinet solution across the organisation's network and security estate, bringing every site onto a common platform managed through a **single pane of glass**.

At its core, FortiGate consolidates Next-Generation Firewall, switching and wireless into one stack with real-time threat and application awareness, extending a single security fabric across every site.

FortiManager adds automation-driven, single-pane management with role-based access for controlled change and audit, while FortiAnalyser provides cloud-based alerting and reporting, with complete visibility of the attack landscape and proactive response.

Delivered as an ongoing managed service, Formation Tech handle the day-to-day configuration, management and reporting, operating with **dual access alongside the customer's own team** so visibility into the environment is genuinely shared, not locked behind the provider.

03

OUTCOMES

A High-Performing, Secure Network

The organisation now operates a **high-performing, secure network** across all locations. Every site runs the same standard platform, single-vendor firewall, switching and Wi-Fi, configured and managed centrally through a single application, with security policies applied consistently across every point of access.

The standardised approach to new locations saves vast amounts of time. The customer now has **a simple playbook to add and expand offices at pace**, with full visibility and dual access for both the customer and Formation Tech as managed service provider.

It underlines a common challenge for multi-site organisations running different vendors across their estates, and shows how a uniform approach removes that operational friction.

Speed of expansion, consistency of standard and shared visibility: together, they make the organisation's network and security foundation genuinely fit for purpose.

RESULTS AT A GLANCE

91%

Reduction in service desk time

25:1

Separate vendors consolidated to one platform

1

Single application to manage all network and security infrastructure

100%

Customer satisfaction

See where your network and security really stand.

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